



**RAJRATAN**  
OUTPERFORM

INDIA | THAILAND

www.rajratan.co.in



**RGWL/24-25/**

**22<sup>nd</sup> April, 2024**

<b>To</b> <b>BSE Limited</b> <b>Phiroze Jeejeebhoy Towers</b> <b>Dalal Street</b> <b>Mumbai 400001</b> <b>Scrip Code – 517522</b>	<b>To</b> <b>National Stock Exchange of India Limited</b> <b>‘Exchange Plaza’, C-1, Block G,</b> <b>Bandra Kurla Complex,</b> <b>Bandra (E), Mumbai – 400 051</b> <b>Symbol - RAJRATAN</b>
--	---

**Sub: Investor Presentation**

Dear Sir,

With reference to above subject, please find attached herewith Investor Presentation.

You are requested to kindly update the same on your website.

Thanking you,  
Yours faithfully,  
For **Rajratan Global Wire Limited**

**Shubham Jain**  
**Company Secretary & Compliance Officer**

**RAJRATAN GLOBAL WIRE LIMITED**

Regd. Office: Rajratan House, 11/2, Meera Path, Dhenu Market, Indore-452003, Madhya Pradesh, India. Tel.: +91-731-2546401  
Factory: 200-B, Sector-1, Pithampur-454775, Dist. Dhar, Madhya Pradesh, India. Tel.: +91-7292-253429, 253375

Email : investor.cell@rajratan.co.in CIN No. L27106MP1988PLC004778





**RAJRATAN**  
OUTPERFORM

Navigating  
**challenges.**  
Staying  
**resilient.**



# Safe Harbour



The presentation has been prepared by Rajratan Global Wire Limited (“Rajratan” or the “Company”) solely for information purposes and does not constitute an offer to sell or recommendation or solicitation of an offer to subscribe for or purchase any securities and nothing contained herein shall form the basis of any contract or commitment whatsoever. By accessing this presentation, you are agreeing to be bound by the trading restrictions. The information contained in this presentation should be considered in the context of the circumstances prevailing at the time and has not been, and will not be, updated to reflect material developments which may occur after the date of the presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. This presentation is based on the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither the Company nor its affiliates, advisors or representatives are under an obligation to update, revise or affirm.

Certain statements contained in this presentation may be statements of the Company’s beliefs, plans and expectations about the future and other forward-looking statements. The forward-looking statements are based on management’s current expectations or beliefs as well as a number of assumptions about the Company’s operations and factors beyond the Company’s control or third-party sources and involve known and unknown risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Forward-looking statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. There is no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should not place undue reliance on forward-looking statements, which speak only as of the date of this presentation.

The Company, as such, makes no representation or warranty, express or implied, as to and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. You acknowledge and agree that the Company and/or its affiliated companies and/or their respective employees and/or agents have no responsibility or liability (express or implied) whatsoever and howsoever arising (including, without limitation for any claim, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this presentation and neither the Company, its affiliated companies nor their respective employees or agents accepts any liability for any error, omission or misstatement, negligent or otherwise, in this presentation and any liability in respect of the presentation or any inaccuracy therein or omission therefrom which might otherwise arise is hereby expressly disclaimed.



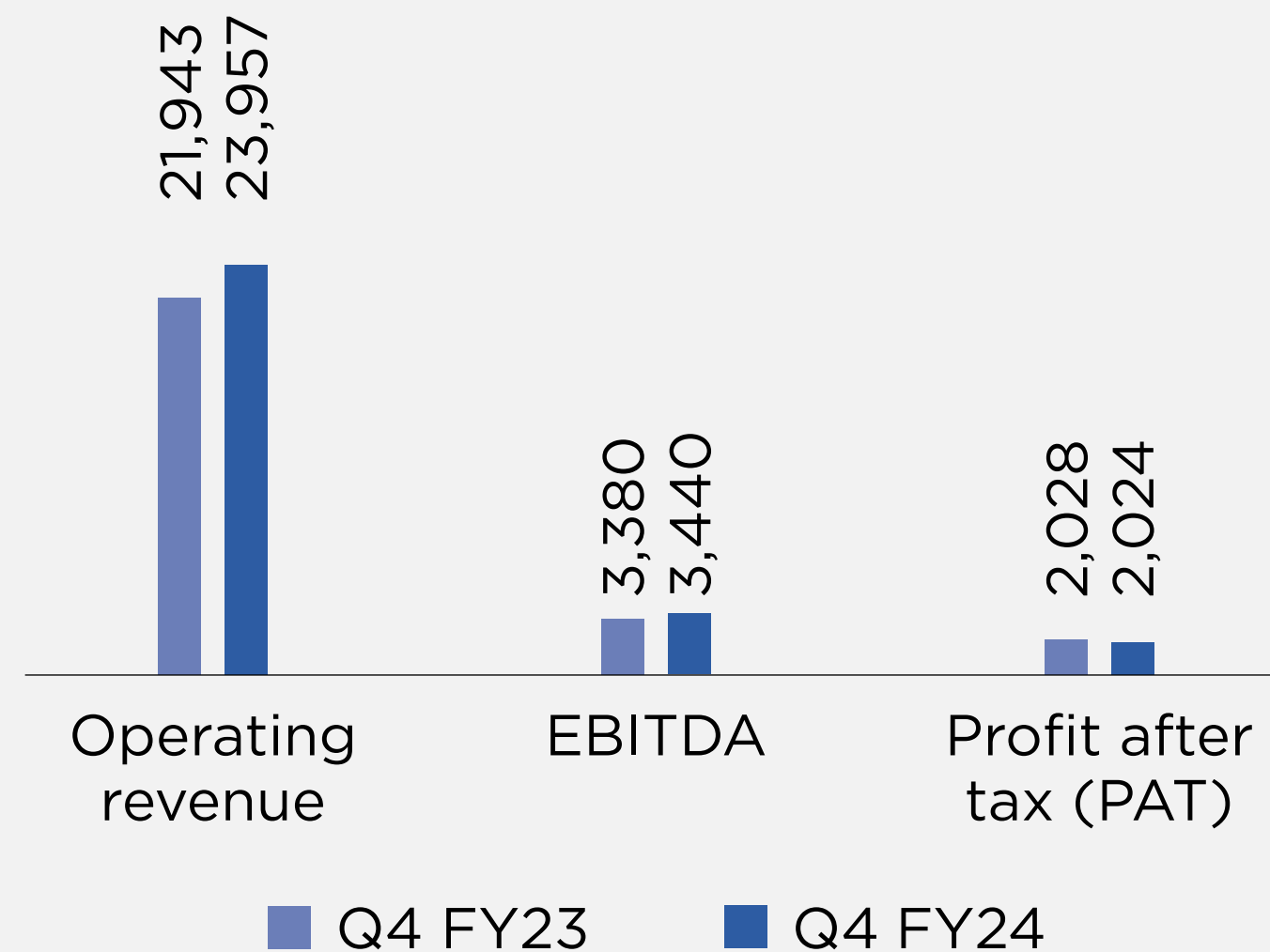
# Agenda

- 04 Executive Summary**
- 05 Management's Perception**
- 06 Business Highlights**
  - 07 Rajratan - Updates on Chennai Plant
  - 08 4-pronged Growth Strategy
- 09 Sustainability at Rajratan**
- 10 Consolidated Financial**
- 11 About Rajratan**
- 12 Our Clientele**

# Executive Summary

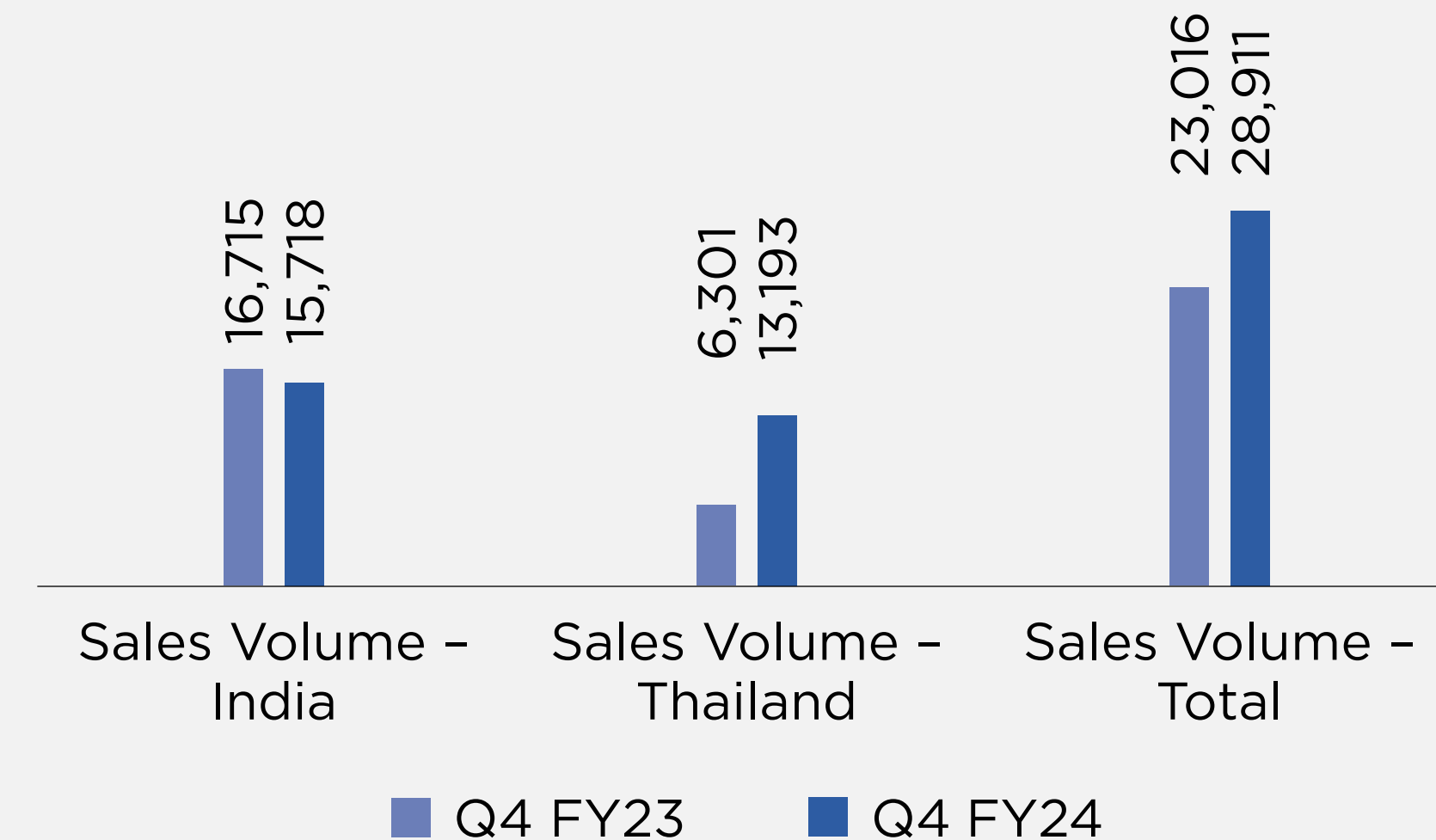
## Consolidated Financial Highlights (Q4 FY24)

**Revenue and Profitability** (Rs in Lakhs)



## Operational Highlights (Q4 FY24)

**Sale Volume** (in MT)





# Business Highlights



## India

- There is marginal increase in sales volume in Q4 compared to Q3
- Correspondingly there is an increase in EBDITA, PBT, and PAT



## Thailand

- Highest ever quantity sales volume which significantly helped in optimising conversion cost
- 43% volume growth YoY for the year
- EBITDA margin decreased due to an increase in the input costs, especially wire rods, as well as due to lower sales realisation per tonne





# Rajratan - Updates on Chennai Plant

- The trial production at the Chennai plant scheduled in Q4 FY24 got delayed due to delay in power connection by TNEB.
- Commercial production is likely to commence in Q1 FY25.

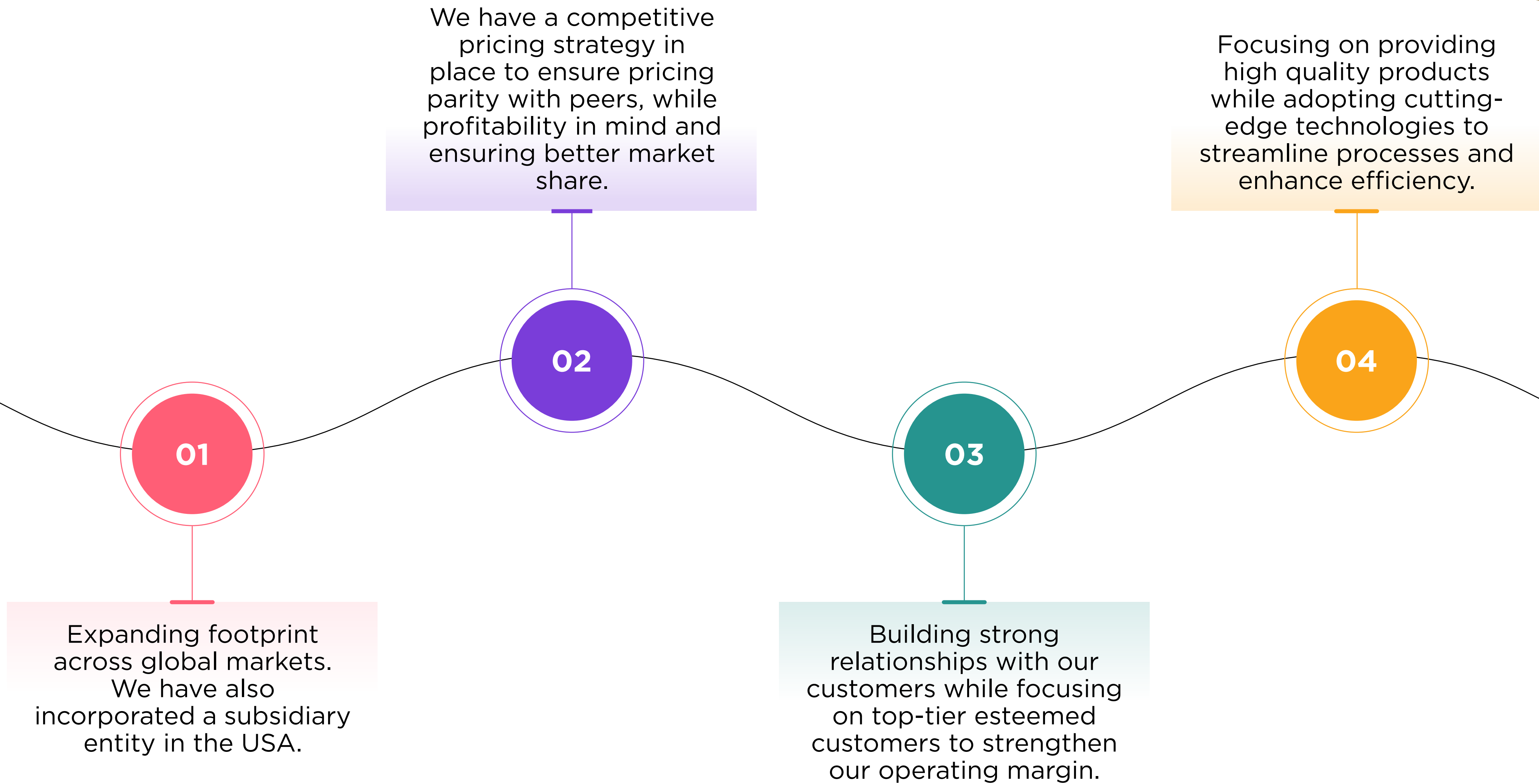
## Key fact about this plant

- Our Chennai facility complies with the **IGBC Green Factory Building Platinum Certification**.



Chennai Plant

# 4-pronged Growth Strategy





# Sustainability at Rajratan



## Rigorous Sustainability Initiatives

To minimise environmental impact, we are implementing robust sustainability practices across all facets of operations & ensuring responsible resource utilisation.



## Certification for Recycled Steel Bead Wire

We are in the process of obtaining certification for the recycled steel bead wire. This product is in line with circular economy principles & helps in reducing our carbon footprint.



## Net Zero Targets

With the help of an external consultant, we are setting achievable net zero targets in line with industry-leading standards.



## Plantation Drive at our sites

Over 10,000 saplings are to be planted around our facility in India through the **Miyawaki technique**. This will further help us reduce our carbon footprint.



# Consolidated Financial



Rs. In Lakhs

Consolidated	Q4 FY 24	Q3 FY 24	Q4 FY 23	YoY (%)	FY 24	FY 23	YoY (%)
Sales Volume - India	15718	15407	16715	-6%	61244	59804	2%
Sales Volume - Thailand	13193	12277	6301	109%	42211	29480	43%
Sales Volume - Total	28911	27684	23016	26%	103455	89284	16%
Revenue	23957	23269	21943	9%	89045	89537	-1%
EBITDA	3440	3423	3380	2%	12767	16195	-21%
Other Income	100	-8	84	19%	340	331	3%
Depreciation	455	464	486	-6%	1772	1809	-2%
Interest	443	503	398	11%	1955	1682	16%
Profit before tax	2642	2448	2580	2%	9380	13035	-28%
Profit after tax	2024	1968	2027	0%	7183	10012	-28%
Equity capital (Rs.2 face value)	1015	1015	1015		1015	1015	
Earnings per share (Rs.)	3.99	3.88	3.99		14.15	19.72	
EBITDA margin (%)	14.36%	14.71%	15.40%	-104bps	14.34%	18.09%	-375bps
PBT margin (%)	11.03%	10.52%	11.76%	-73bps	10.53%	14.56%	-403bps
PAT margin (%)	8.45%	8.46%	9.24%	-79bps	8.07%	11.18%	-311bps

Other Income excluded from EBITDA and EBITDA margin calculations to show core operating metrics



# About Rajratan



One of the world's leading and most trusted bead wire manufacturers, Rajratan Global Wire Ltd., supplies bead wire to marquee and discerning customers across geographies.

The Company has a capacity of 72,000 TPA (60,000 TPA for bead wire) in India and 60,000 TPA in Thailand. We have also set up a greenfield unit in Chennai with a capacity of 60,000 TPA.

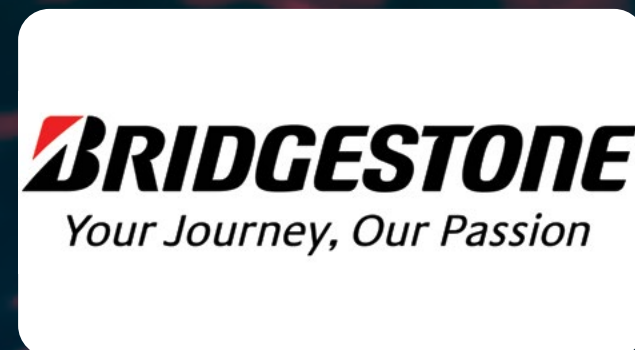
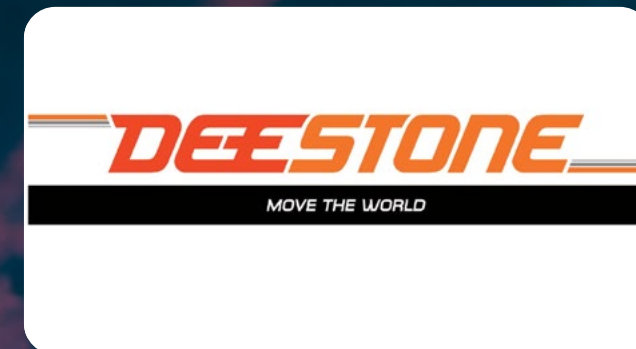
- Largest bead wire manufacturing line in the world at the Pithampur plant.
- Only manufacturer of bead wire in Thailand.
- Growing market share of the bead wire industry in Thailand and India.
- **58%** revenue share from India operations in Q4 FY24.
- **42%** revenue share from Thailand operations in Q4 FY24.
- The market capitalisation stood at **Rs. 2,950\*** crores on March 31, 2024.

\*Source: BSE



# Our Clientele

## New Clients Onboarded







RAJRATAN

Thank You



For more details please contact:

**RajratanGlobal Wire Ltd**

**Shubham Jain**

Company Secretary

investor.cell@rajratan.co.in

www.rajratan.co.in

KAPTIFY® Consulting

Strategy & Investor Relations

Consulting

contact@kaptify.in

Tel:+91-8452886099

www.kaptify.in